



Together we can  
make a difference

“Logica provides us with the opportunity to mitigate continuity risks in our F&A process without increasing costs and with the benefit of increased quality. The contract also provides our transferred people access to a more professional F&A environment and enhances career prospects for them.”

Iain McLure, CEI Spring Global Mail

## SPRING GLOBAL MAIL OUTSOURCES F&A TO LOGICA

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Spring Global Mail is a joint venture company, formed in 2001 by three of the world's leading postal organisations – TNT of the Netherlands, Royal Mail Group of the United Kingdom and Singapore Post.

Headquartered in Amsterdam and with more than 1000 employees worldwide, Spring Global Mail provides creative, reliable and cost effective solutions for all types of businesses sending international mail. For more information please visit our website:

[www.springglobalmail.com](http://www.springglobalmail.com)

## THE CHALLENGE

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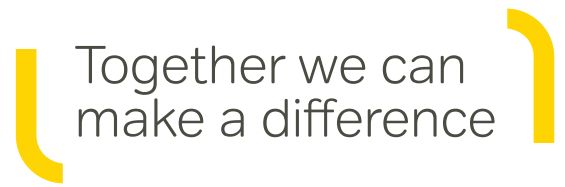
Spring provides business solutions for international business mail. Currently all Finance and Accounting (F&A) processes are run from Spring offices in Amsterdam (The Netherlands) and Emmerich (Germany).

Logica will take over responsibility for the main Finance and Accounting functions such as billing, accounts payable and general accounting. Spring's F&A experts joined Logica in the Netherlands on June 2, 2008. Dutch employees will transfer to Logica's F&A shared services centre in Amstelveen. The German employees will transfer to the Arnhem office of Logica.

## OUR ANSWER

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We will deliver the F&A BPO based on blended sourcing, which means that different activities are performed in the most suitable and cost effective location, either onsite, offsite, nearshore and offshore. Part of the activities will be executed in Logica's finance & accounting service centre in Bangalore (India), where highly skilled F&A staff support Logica's customers in The Netherlands, United Kingdom, Germany, Spain, France and Italy.



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## A SUCCESS STORY

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Paul Schuyt, Chief Executive of Logica in The Netherlands:

“The contract with Spring Global Mail is key to our strategy to focus on long-term, flexible partnerships with our customers. The agreement is part of a new wave in business process outsourcing, which seeks to achieve cost savings for customers through the ideal mix of a more effective and efficient organisation, innovative technology and moving activities to countries with lower labour costs”.

## WHY LOGICA

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We provide payroll outsourcing and HR services to more than 850 organisations, across a range of platforms including SAP, Oracle, and the company's own developed solutions. This latest contract follows other recent HR and payroll outsourcing contracts with KPN, Martinair, and PricewaterhouseCoopers.

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Logica is a business and technology service company, employing 39,000 people.

It provides business consulting, systems integration and outsourcing to clients around the world, including many of Europe's largest businesses.

Logica creates value for clients by successfully integrating people, business and technology.

It is committed to long term collaboration, applying insight to create innovative answers to clients' business needs.

Logica is listed on both the London Stock Exchange and Euronext (Amsterdam) (LSE: LOG; Euronext: LOG).

More information is available at [www.logica.com](http://www.logica.com)

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